



Hello Investors

Interim Report July-Sept 2025

Q3

” Improved profit and strengthened market position.

Prevas | Hello Possibility.

Agenda Prevas Q3 Report July – Sept 2025

1. Introduction
2. Financial performance
3. Market update
4. Q&A



Summary Q3

- Moderate growth
 - Net Sales 355.2 MSEK (351.9)
- Increased profit and EPS
 - *EBITA 30.0 MSEK (26.5)*
 - *EBITA margin 8.4% (7.5)*
 - *Improved margin in Finland*
 - *Operating Cash Flow 21.3 MSEK (-6.7)*
 - *EPS increased to 1.34 SEK (0.75)*
- Accumulated Q1 – Q3: 3.5% net sales growth with a 7.2% EBITA

13%

EBITA GROWTH
Third quarter 2025

8.4%

EBITA MARGIN
Third quarter 2025

79%

EPS GROWTH
AFTER DILUTION
Third quarter 2025

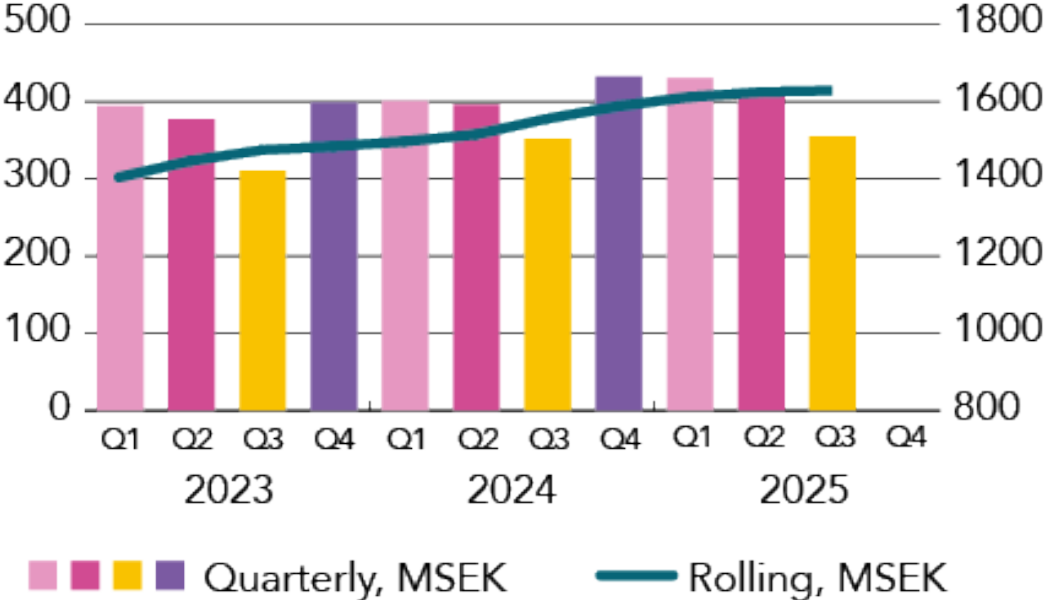
Increased profit margin and EPS

Q3	2025	2024	Change
Net Sales (MSEK)	355.2	351.9	+1%
EBITA (MSEK)	30.0	26.5	+13%
EBITA Margin	8.4%	7.5%	
EBIT (MSEK)	26.1	17.9	+46%
EBIT Margin	7.4%	5.1%	
Profit for the period (MSEK)	17.7	9.1	+94%
EPS (SEK)	1.34	0.75	+79%
Op. Cash flow (MSEK)	21.3	-6.7	+418%

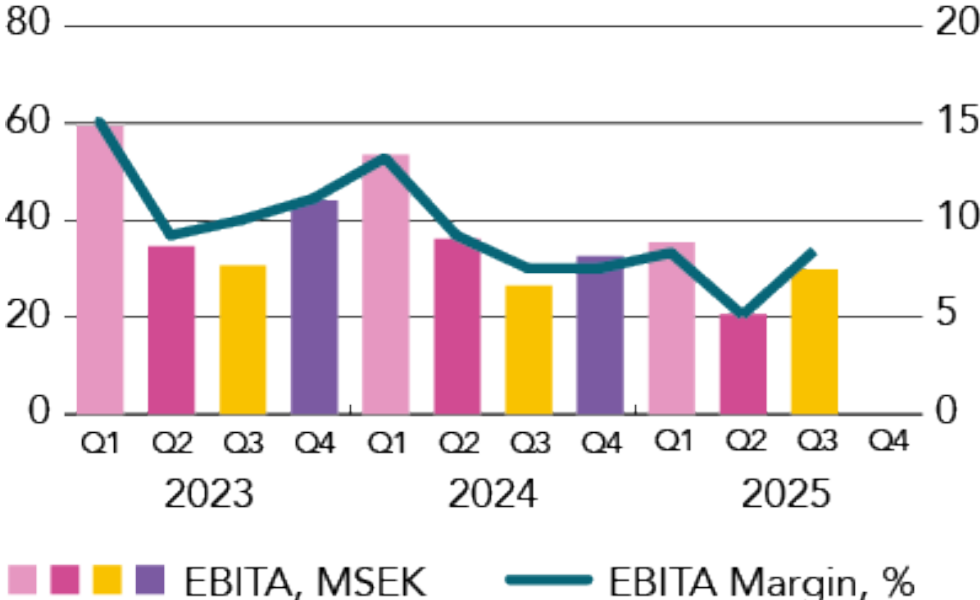
EBIT, Profit for the period & EPS are affected by acquisition related items of 3.6 MSEK (depreciation of customer relationship 3.4 MSEK)

Net sales growth with profit margin turning upward

Net Sales



EBITA and EBITA Margin

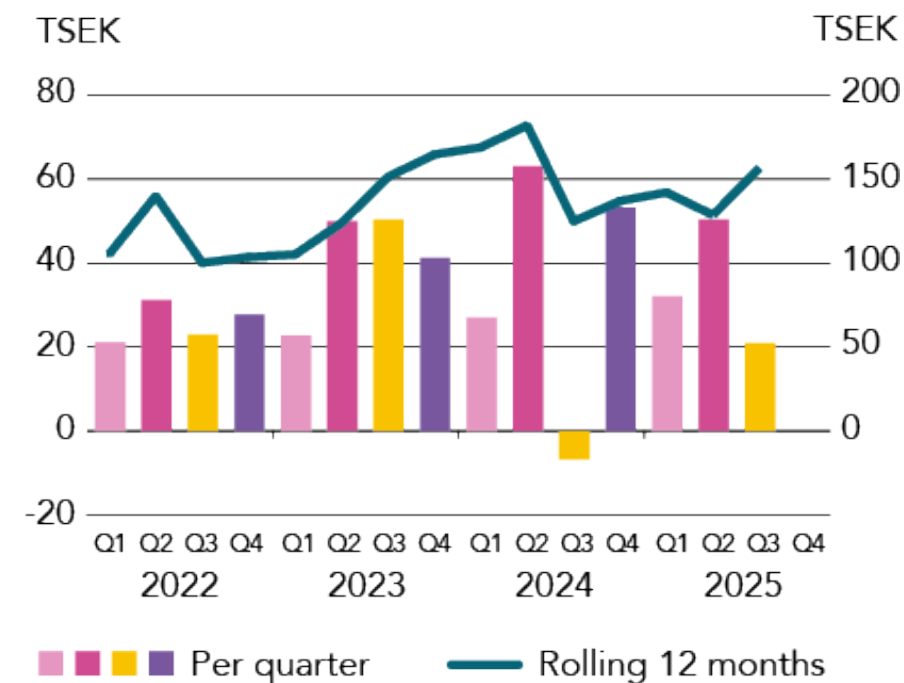


Financial Position Q3

- Improved working capital
- Low net debt. Within financial target of maximum 2*EBITDA
- Strong balance sheet & solid financial situation

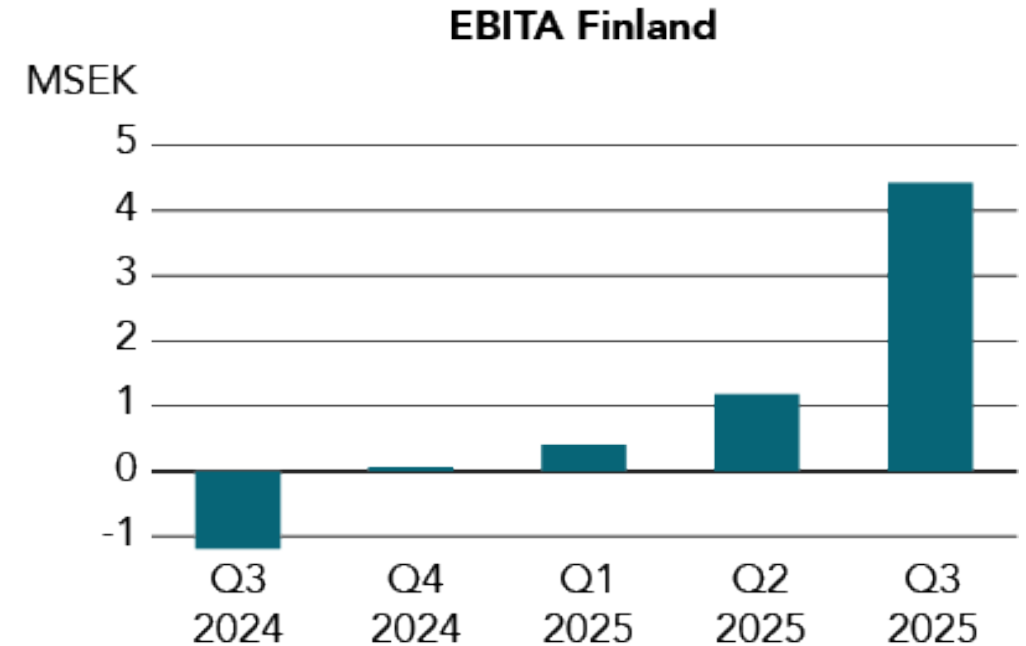
MSEK	Q3 2025	Q3 2024
Cash flow from operating activities	21.3	-6.7
Cash flow from investment activities	-19.0	-189.0
Cash flow from financing activities	-12.1	109.2
Cash flow for the period	-9.7	-86.5
Cash	7.1	33.2
Net debt/EBITDA R12	1.06	0.99
Equity ratio, %	50.0	48.3

Cash flow from operating activities



Update Finland

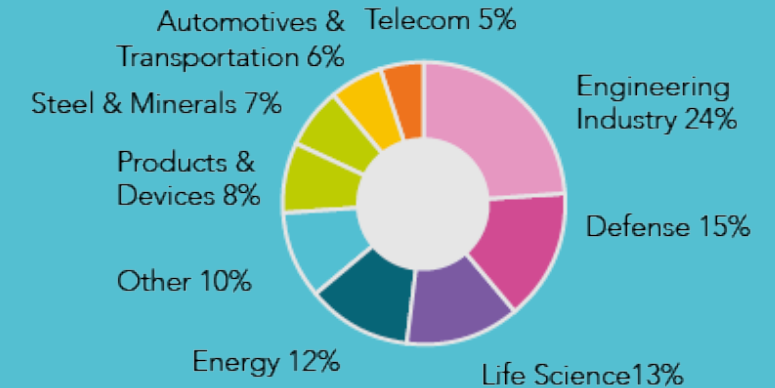
- Positive development thanks to sales focus and multiple actions taken
- 8.9% EBITA and 34% organic growth
- Higher share of project business impacted positively
- Positive development in order backlog in a competitive market
- Recruitments in specific areas



Market Update

- Strong demand in Defence and Energy
- Significant variation in customer-specific demand
- Slowdown in Denmark
- Some positive signals from export industry except automotive
- Demand for complex solutions remains strong

Industry breakdown, Q1-3 2025



The five largest customers, in Q3 2025



Growth in EAM

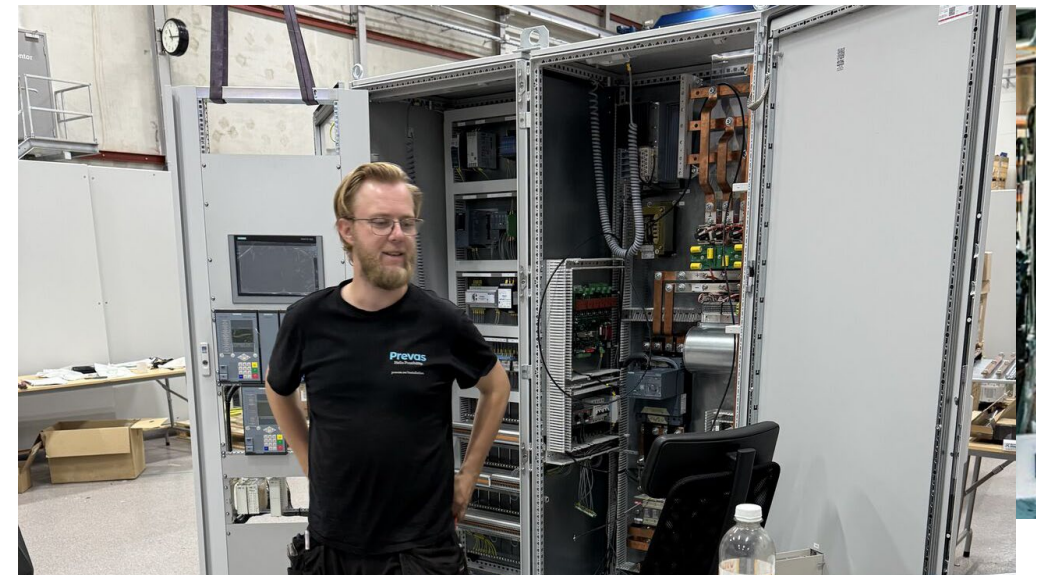
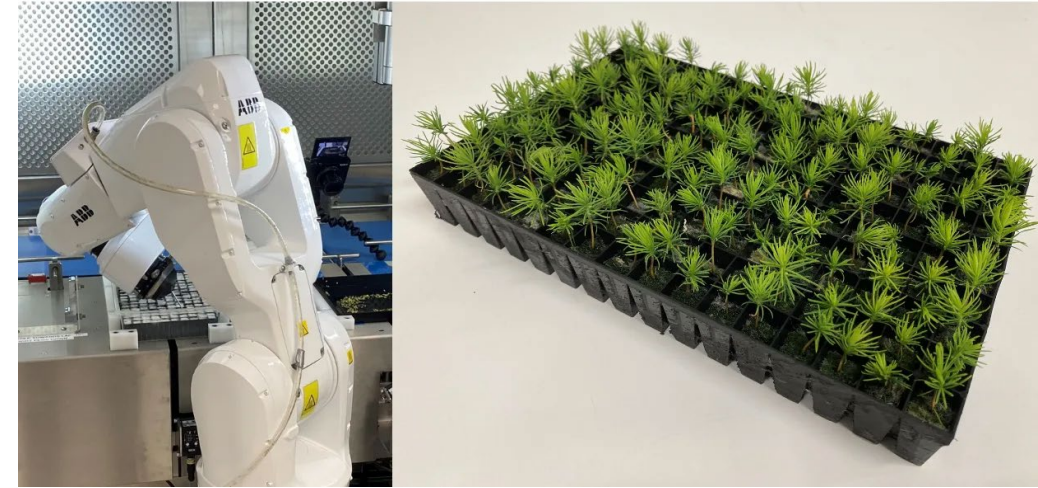
- Prevas has a *unique niche* in value creating asset management
- Prevas delivers expert services and are a value added reseller for Hexagon of licenses
- A Nordic organization is shaped and the partnership with Hexagon strengthened
- Recent large orders from NScale, Green Cargo, Trafikverket* & SysAv
- Prevas EAM Nordic is a strategic initiative to enable profitable growth including recurring revenue



* Partnership with Chas

AI – customer cases

- Broad adaption of AI in Prevas drives productivity and market opportunities
- Several customer cases with true value through AI
- Internal initiatives to spread knowledge & experience
- Prevas is well positioned: domain knowledge, trusted partner & expert competence



Summary

- Increased EBITA, +13% vs LY
- Finland 8.9% EBITA with 34% organic growth
- Strong growth in Defense, +33% vs LY
- OIM Sweden AB consolidated from 1st of July
- Solid financial position





Questions
are Welcome

About Prevas

Prevas is an innovative development hub with focus on product and production development, with ingenuity at its core. With high technical expertise and deep business understanding, we help customers from a wide variety of industries to benefit through continuous technological innovation. Good for people, the planet and profits. Prevas was founded in 1985 and currently has 1,100 employees in Sweden, Finland, Denmark and Norway. Prevas has been listed on NASDAQ Stockholm since 1998. For more information about Prevas, visit www.prevas.com.

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